Audited Consolidated Financial Statements and Supplementary Information

For the year ended December 31, 2022 and 2021

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Jewish Philanthropies of Southern Arizona and Subsidiaries

#### Opinion

We have audited the accompanying consolidated financial statements of Jewish Philanthropies of Southern Arizona and Subsidiaries (nonprofit organizations), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, except for the effects of the item described in the Basis for Qualified Opinion section of our report, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Jewish Philanthropies of Southern Arizona and Subsidiaries as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Qualified Opinion**

As more fully described in Note 2 to the consolidated financial statements, the merger of the Jewish Federation of Southern Arizona, Inc. and the Jewish Community Foundation of Southern Arizona into Jewish Philanthropies of Southern Arizona (previously Center for Jewish Philanthropies of Southern Arizona) was legally effective May 17, 2021. Accounting principles generally accepted in the United States of America require the financial statements of the merging entities to be combined at their reported amounts as of the legal merger date. Management has informed us that the merger has been accounted for using an effective date of January 1, 2021. The effects on the accompanying consolidated financial statements, as of and for the year ended December 31, 2021, of accounting for the merger using an effective date of January 1, 2021 have not been determined.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Jewish Philanthropies of Southern Arizona and Subsidiaries and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Philanthropies of Southern Arizona and Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



### INDEPENDENT AUDITOR'S REPORT, Continued

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Jewish Philanthropies of Southern Arizona and Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Philanthropies of Southern Arizona Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

LUDNIA KLEWER & RUDNER PLIC June 14, 2023

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2022 and 2021

# **ASSETS**

	2022			2021	
Current assets: Cash and cash equivalents Accounts receivable Accrued interest receivable Unconditional promises to give, current portion Prepaid expenses and other current assets	\$	31,104,426 208,524 143,503 540,201 130,693	\$	35,357,970 16,908 50,134 744,278 98,180	
Notes receivable, current portion				1,916,618	
Total current assets		32,127,347		38,184,088	
Unconditional promises to give, non-current portion Notes receivable, non-current portion Cash surrender value of life insurance Investments in marketable securities Interests in partnerships and closely-held corporations Real estate held for sale Beneficial interest in charitable remainder trusts Property and equipment, net		32,300 75,000 4,848,002 107,670,672 6,539,453 900,000 4,398,509 5,693,685 162,284,968		236,868 75,000 4,820,144 104,746,787 8,443,025 900,000 4,494,881 5,729,835 167,630,628	
Total assets	<u>Φ</u>	102,204,900	Ψ_	107,000,020	
LIABILITIES AND NET ASSE	TS				
Current liabilities: Accounts payable and accrued expenses Grants payable Designated obligations Funds held for others	\$	326,104 932,490 560,637 27,273,971	\$	428,976 343,853 667,469 28,872,407	
Total current liabilities	1	29,093,202	_	30,312,705	
Total liabilities		29,093,202		30,312,705	
Net assets: Without donor restrictions: Undesignated Designated: Designated for donor advised purposes: Endowments - including accumulated earnings		6,076,044		5,764,269	
of \$8,072,890 and \$13,169,930  Donor-advised funds Other designations Expended for property and equipment		51,785,522 46,358,037 6,065,297 5,693,685		43,454,811 56,871,372 6,466,223 5,729,835	
Total net assets without donor restrictions	-	115,978,585	S	118,286,510	
With donor restrictions: Purpose restrictions Time-restricted for future periods Perpetual in nature Subject to appropriation and expenditure Total net assets with donor restrictions Total net assets		2,070,058 5,566,844 7,148,217 2,428,062 17,213,181 133,191,766		2,488,680 5,898,084 7,147,240 3,497,409 19,031,413 137,317,923	
Total liabilities and net assets	\$	162,284,968	\$	167,630,628	

See independent auditor's report and accompanying notes.

# CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended December 31, 2022

		hout Donor Restrictions		With Donor Restrictions		Total
Revenue and support:	Φ.	00 070 570	Φ.	2 455 744	\$	26,535,283
Contributions	\$	23,079,572 23,800	\$	3,455,711	Ф	23,800
Rental income Administrative fees		263,905		·-		263,905
Program revenue		1,528				1,528
Flogram Tevenue	( <del>)</del>	23,368,805	-	3,455,711		26,824,516
Net asset released from restrictions		4,389,942		(4,389,942)		=
Total revenue and support		27,758,747		(934,231)		26,824,516
Investment and other income:						
Investment income (loss), net		(8,090,751)		(990,832)		(9,081,583)
Change in value of split interest agreements		320		106,831		106,831
Other income		376,272				376,272
Total investment and other income		(7,714,479)		(884,001)		(8,598,480)
Total revenue, investment and other income		20,044,268		(1,818,232)		18,226,036
Allocations, grants, and other expenses: Allocations:						
Local agencies and programs		1,318,778		×		1,318,778
Grants and distributions		16,780,731		2		16,780,731
JFNA/JCD/Other overseas		643,726		-		643,726
National agencies and special relief		158,035				158,035
Total allocations and grants		18,901,270		5.		18,901,270
Other expenses:  Program services:		1,606,772		-		1,606,772
Management and general		1,103,421		=		1,103,421
Fund-raising/campaign expenses		740,730		2	7	740,730
Total other expenses		3,450,923			_	3,450,923
Total allocations, grants and other expenses		22,352,193		-	_	22,352,193
Change in net assets		(2,307,925)		(1,818,232)		(4,126,157)
Net assets, beginning of year		118,286,510		19,031,413		137,317,923
Net assets, end of year	\$	115,978,585	\$	17,213,181	\$	133,191,766

# CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended December 31, 2021

		hout Donor Restrictions		With Donor Restrictions	VI.	Total
Revenue and support: Contributions Rental income Administrative fees	\$	22,358,854 31,000 264,469	\$	3,455,418 - -	\$	25,814,272 31,000 264,469
Program revenue	-	5,476 22,659,799	8	3,455,418	S <del>t </del>	5,476 26,115,217
Net asset released from restrictions		4,110,495		(4,110,495)		
Total revenue and support		26,770,294		(655,077)		26,115,217
Investment and other income: Investment income, net Change in value of split interest agreements Other income		12,112,989 - 64,750	0-	1,693,343 46,744		13,806,332 46,744 64,750
Total investment and other income		12,177,739		1,740,087		13,917,826
Total revenue, investment and other income		38,948,033		1,085,010		40,033,043
Allocations, grants, and other expenses: Allocations:						
Local agencies and programs		1,324,132		::e:		1,324,132
Grants and distributions		8,538,798		744		8,538,798
JFNA/JCD/Other overseas		389,571		12		389,571
National agencies and special relief		189,924		, <u>, , , , , , , , , , , , , , , , , , </u>		189,924
Total allocations and grants		10,442,425		-		10,442,425
Other expenses: Program services: Management and general Fund-raising/campaign expenses		1,483,889 1,435,214 581,648		e e e		1,483,889 1,435,214 581,648
Total other expenses		3,500,751		#	7	3,500,751
Total allocations, grants and other expenses	3	13,943,176				13,943,176
Change in net assets		25,004,857		1,085,010		26,089,867
Net assets, beginning of year, reclassified		93,281,653		17,946,403		111,228,056
Net assets, end of year	\$	118,286,510	\$	19,031,413	\$	137,317,923
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# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the year ended December 31, 2022

	Program Services		anagement and General	С	nd-raising/ ampaign xpenses		Total
Salaries	\$ 878,049	\$	590,562	\$	513,185	\$	1,981,796
Payroll taxes	 118,383		165,470		53,665	_	337,518
Total personnel	996,432		756,032		566,850		2,319,314
Depreciation	82,763		62,755		31,012		176,530
Outreach programming	145,089				0,86		145,089
Professional services	94,728		36,977		11,745		143,450
Occupancy	64,795		49,867		23,926		138,588
Publicity and advertising	42,272		35,489		9,789		87,550
Information technology	30,658		25,382		7,124		63,164
Repairs and maintenance	51,058		16,967		2,261		70,286
Insurance	24,358		35,240		2,658		62,256
Community events and meetings			7,860		46,224		54,084
Bad debt expense	28,521		12,085		7,735		48,341
Dues and subscriptions	670		20,503		4		21,177
Printing	2,080		12,635		10,819		25,534
Telephone and internet	13,464		6,897		4,703		25,064
Bank service fees	=0		7,027		12,641		19,668
Travel and conferences	11,423		6,936		986		19,345
Awards and scholarships	13,084		-		≅.		13,084
Office and food supplies	4,509		6,055		624		11,188
Postage	868		2,641		954		4,463
Staff development and recruitment	-		2,073		675		2,748
Total functional expenses	\$ 1,606,772	\$	1,103,421	\$	740,730	\$	3,450,923

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the year ended December 31, 2021

		Program Services	Ma	anagement and General	С	nd-raising/ ampaign xpenses		Total
Salaries Payroll taxes	\$	726,591 147,680	\$	838,387 132,045	\$	309,012 74,995	\$	1,873,989 354,720
Total personnel	-	874,271		970,432		384,007		2,228,709
Professional services		127,434		122,512		43,837		293,783
Depreciation		84,311		45,083		28,813		158,207
Occupancy		43,721		83,548		15,415		142,684
Outreach programming		135,953		=		à		135,953
Information technology		26,703		79,713		8,920		115,336
Staff development and recruitment		61,446		2,841		47,906		112,193
Insurance		29,309		44,670		2,451		76,430
Bad debt expense		28,393		12,022		7,439		47,854
Dues and subscriptions		18,514		13,772		171		32,457
Telephone and internet		9,649		14,191		5,785		29,625
Community events and meetings		2,428		20,331		3,844		26,603
Travel and conferences		11,339		5,934		1,368		18,641
Bank service fees		3,549		2,018		12,918		18,485
Printing		1,189		1,857		13,833		16,879
Office and food supplies		6,776		7,891		1,740		16,407
Awards and scholarships		12,455		301		39/		12,455
Publicity and advertising		5,630		4,847		1,461		11,938
Postage		819		1,445		1,740		4,004
Interest			_	2,108	_	120	_	2,108
Total functional expenses	\$	1,483,889	\$	1,435,214	\$	581,648	\$	3,500,751

# CONSOLIDATED STATEMENTS OF CASH FLOWS For the years ended December 31, 2022 and 2021

	2022		_	2021
Cash flows from operating activities:	œ.	(4.106.157)	¢	26,089,867
Change in net assets	\$	(4,126,157)	Φ	20,089,007
Adjustments to reconcile change in net assets				
to net cash (used in) provided by operating activities:		176,530		158,207
Depreciation		48,341		47,854
Bad debt expense  Donated real estate held for sale		10,011		(900,000)
Donated real estate field for sale  Donated marketable securities		(8,397,853)		(2,569,874)
Realized and unrealized loss (gain) on investments in marketable securities		9,151,085		(5,639,924)
Change in value of split interest agreements		(106,831)		(46,744)
Change in value of split interest agreements  Change in allowance for net present value, unconditional promises to give		(16,413)		(5,570)
Change in provision for uncollectible promises to give		(17,253)		(36,755)
Change in value of beneficial interests in charitable remainder trusts		96,372		(2,713,459)
Change in value of interests in partnerships and closely-held corporations		1,903,572		(1,354,566)
Change in valuation of notes receivable				(29,376)
Changes in operating assets and liabilities:				, ,
Accounts receivable		(191,616)		(13,133)
Accrued interest receivable		(93,369)		76,600
Unconditional promises to give		323,270		11,316
Prepaid expenses and other current assets		(32,513)		16,158
Cash surrender value of life insurance		(27,858)		(82,961)
Accounts payable and accrued expenses		(102,872)		(177,703)
Grants payable		588,637		75,603
Funds held for others		(1,598,436)		3,957,743
Total adjustments		1,702,793		(9,226,584)
Net cash (used in) provided by operating activities		(2,423,364)		16,863,283
Cash flows from investing activities:				
Purchases of investments in marketable securities		(30,701,187)		(19,702,665)
Proceeds from sales of investments in marketable securities		27,024,070		11,590,700
Distributions from partnerships and closely-held coprorations		Δ.		170,813
Proceeds from sale of interests in partnerships and closely-held corporations		22		267,300
Purchases of property and equipment		(140,381)		(28,688)
Payments received on notes receivable	21	1,916,618	_	185,173
Net cash used in investing activities		(1,900,880)		(7,517,367)
Cash flows from financing activities				
Principal payments made on note payable				(456,439)
Collection of contributions restricted for capital purposes	_	70,700	-	451,471
Net cash provided by (used in) financing activities	n	70,700		(4,968)
Change in cash and cash equivalents		(4,253,544)		9,340,948
Cash and cash equivalents, beginning of year	-	35,357,970		26,017,022
Cash and cash equivalents, end of year	\$	31,104,426	\$	35,357,970
Schedule of cash flow information:				
Cash paid for taxes	\$		\$	3
Cash paid for interest	\$		\$	2,108
Schedule of non-cash investing and financing information:				
Donated marketable securities	\$	8,397,853	\$	2,569,874
			2014	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 1. Nature of Activities

During May 2021, the Center for Jewish Philanthropies of Southern Arizona was established and became the sole member of the Jewish Federation of Southern Arizona, Inc. (JFSA) and the Jewish Community Foundation of Southern Arizona (JCF). During February of 2022, the Center for Jewish Philanthropies of Southern Arizona (CJP) was renamed Jewish Philanthropies of Southern Arizona (JPSA), and these consolidated financial statements are presented under the name of JPSA. The new organization was created to achieve greater efficiencies and provide for a more holistic approach to serving donors, fund holders and other stakeholders in the community.

JFSA is an Arizona nonprofit corporation. It serves as the fundraising, administrative and planning organization for various related social service and educational agencies serving the Tucson community, with a special emphasis on the Jewish community.

JCF operates as a community foundation. Its primary purposes are to ensure the continuity of the Jewish community in southern Arizona; to receive and maintain a fund or funds of real or personal property, or both, and to use and apply the whole or part of income therefrom and the principal therof exclusively for nonprofit purposes which principally serve the charitable, health, educational, cultural and social needs of the Jewish community.

#### 2. Summary of Significant Accounting Policies

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of JPSA, JFSA and JCF (collectively referred to as the Organization). Each of the entities maintain their own net assets. All significant inter-organization transactions have been eliminated in consolidation. However, selected footnotes are presented on an unconsolidated basis when deemed more informative to the financial statement users.

#### Basis of Presentation and Accounting

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities. Revenue is recognized when earned and expenses are recognized when incurred.

# Departure from Accounting Principles Generally Accepted in the United States of America

The merger of JFSA and the JCF into JPSA was legally effective May 17, 2021 when JPSA (formerly CJP) became the sole member of JFSA and JCF. Accounting principles generally accepted in the United States of America require the financial statements of the merging entities to be combined at their reported amounts as of the merger date. Management has informed us that the merger has been accounted for using an effective date of January 1, 2021. The effects on the accompanying consolidated financial statements of accounting for the merger using an effective date of January 1, 2021 have not been determined.

#### Financial Statement Presentation

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – net assets available for use in general operations and not subject to donor (or grantor) restrictions. While board-designated funds, endowments without donor restrictions, and donor-advised funds are unrestricted for financial reporting purposes, the Board does not intend to use or make these funds available for general expenditure.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

### 2. Summary of Significant Accounting Policies, Continued

# Financial Statement Presentation, continued

• Net assets with donor restrictions – net assets subject to donor (or grantor) restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity and over which JCF does not have variance power. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include all cash balances and highly liquid investments with an original maturity of three months or less.

#### Concentration Risk

The Organization maintains cash and investment accounts with various financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures cash accounts at banks up to \$250,000 per institution. The Securities Investor Protection Corporation (SIPC) protects securities up to \$500,000, of which \$250,000 may be un-invested cash. Excess SIPC coverage protects cash accounts over the \$250,000 SIPC limit. This coverage is primarily designed to return funds to investors if the brokerage firm holding these assets becomes insolvent. It does not protect against market risk.

At December 31, 2022 and 2021, the Organization, collectively, had \$2,869,527 and \$3,336,993, respectively, on deposit in excess FDIC insurance limits and \$98,817,191 and 101,669,098, respectively, of investments in excess of SIPC insurance limits. Management does not believe it is exposed to any credit risk related to cash and investment accounts.

#### Investments in Marketable Securities

Investments in marketable securities consist primarily of mutual funds and alternative investment funds, under management with SEI Investments, all of which are carried at quoted market values determined at the date of the consolidated statement of financial position. Certain donated investments are valued at fair market value. Alternative investment funds are reflected at fair value as reported by the fund managers or general partners, and may differ significantly from the values that would have been reported had a ready market for these securities existed. The Organization's management reviewed and concurs with the evaluation methods and assumptions used by the investment managers in determining the fair value of the alternative investment funds.

#### Notes Receivable

The Organization has two notes receivable from a private company and two notes receivable from a nonprofit organization. Management believes that all of the notes are fully-collectible, therefore no allowance for doubtful collections have been recorded. If management becomes aware of conditions that indicate a permanent impairment of one or more of the notes, the value of the associate note would be adjusted to the new value.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 2. Summary of Significant Accounting Policies, Continued

#### Property and Equipment

Purchased property and equipment is recorded at cost, and donated property and equipment is recorded at its estimated fair market value on the date of the donation. The Organization's policy is to capitalize expenditures for property and equipment that exceed \$5,000 and an estimated useful life of more than one year. The cost of maintenance and repairs is charged to expense in the year incurred. Expenditures that increase the useful lives of assets are capitalized and depreciated. Depreciation is calculated using the straight-line method over the following estimated useful lives:

Buildings and improvements Furniture, fixtures and equipment Computer equipment and software 2-39 years 2-7 years 3 years

### Real Estate Held for Sale

Real estate held for sale is comprised of land and property for which the Organization holds title and is carried at appraised value, which management believes approximates fair value.

#### Income Tax Status

JPSA, JFSA and JCF are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to each entity's tax-exempt purpose may be subject to taxation as unrelated business income. In addition, each entity qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a).

The Organization's policy is to disclose or recognize income tax positions based on management's estimate of whether it is reasonably possible or probable, respectively, that a liability has been incurred for unrecognized income tax positions. The Organization holds no uncertain tax positions and therefore, has no policy for evaluating them. As of December 31, 2022, management is not aware of any uncertain tax positions that are potentially material.

### Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Contributions received are recorded as increases in net assets without donor restrictions if the restrictions expire in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Revenue related to program activities is recognized when the performance obligation, the related program service, has been met by the Organization. Payments received for which there is an outstanding performance obligation are recorded as deferred revenue.

# Donated Goods, Facilities and Services

Donated goods and space are valued at their fair market value. Donated services are recognized in the financial statements at their fair market value if the following criteria are met:

- Those services require specialized skills and the services are provided by individuals
  possessing those skills and would typically need to be purchased if not provided by donation.
- The services create or enhance nonfinancial assets.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 2. Summary of Significant Accounting Policies, Continued

# Donated Goods, Facilities and Services, continued

Although the Organization utilizes the services of many outside volunteers, the fair market value of these services is not recognized in the accompanying financial statements since they do not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

#### Accounts Receivable

Accounts receivable are carried at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on accounts receivable using the allowance method. The allowance is based on experience, third-party contract, and other circumstances, which may affect the ability of customers to meet their obligation. Receivables are considered impaired if full payments are not received in accordance with the contractual terms. The allowance for doubtful accounts balance was \$-0- at December 31, 2022 and 2021. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. At December 31, 2022 and 2021, there were no accounts receivable balances greater than ninety days past due.

# Unconditional Promises to Give and Fundraising Campaigns

The Organization conducts annual and special campaigns to raise funds for allocations to various organizations and programs. Contributions received that are intended to be expended or allocated in a subsequent year are recorded as temporarily restricted net assets until the year designated for use. Unconditional promises to give are recorded when received, and allowances are provided for amounts estimated to be uncollectible and for discounting multi-year promises to net present value.

#### **Advertising Costs**

The cost of advertising is expensed when incurred or when the first advertising takes place. The Organization does not participate in direct-response advertising, which requires the capitalization and amortization of related costs.

### Expense Allocation

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include facility costs and depreciation, which are allocated on a square footage basis. Salaries, wages, benefits, payroll taxes, office expenses, telephone, internet, information technology and other, are allocated on the basis of full-time equivalent positions (FTE). The allocation by FTE to a program or support function is based on annual analysis of time and effort, and allocation updates are applied mid-year if significant changes are noted.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 3. Liquidity and Availability of Resources

Financial assets available for general expenditure, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date are comprised of the following as of December 31,:

		2022		2021
Cash and cash equivalents	\$	31,104,426	\$	35,357,970
Investment in marketable securities		107,670,672		104,746,787
Accounts receivable		208,524		16,908
Accrued interest receivable		143,503		50,134
Unconditional promises to give, current portion		540,201		744,278
Notes receivable, current portion		*		1,916,618
Cash surrender value of life insurance		4,848,002	_	4,820,144
Total financial assets available within one year		144,515,328		147,652,839
Less: Amounts included above but unavailable for general				
expenditure within one year due to:				
Board-designated funds		(104,208,856)		(106,792,406)
Net assets with donor restrictions  Alternative investments included above not considered		(17,213,181)		(19,031,413)
redeemable within one year	_	(6,510,409)		(8,140,468)
Total financial assets available to management for general expenditure within one year	\$	16,582,882	\$	13,688,552

The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization considers time horizons of 30 days, sources and uses of cash, levels of cash held, financial resources available and current liabilities of the various fund types.

The majority of the Organization's non-operating financial assets, which are held in funds with and without donor restrictions, are invested in pooled asset which can be easily converted to cash within two business days to meet the unique disbursement needs of the various fund types. Of the total pooled assets at December 31, 2022 and 2021, \$6,510,409 and \$8,140,468, respectively, are subject to lock-up periods or other restrictions and are, therefore, not considered redeemable within one year.

It is recognized that large portions of the pooled assets have exposure to market volatility. The investment risk of the pooled assets is managed by an external investment manager with oversight by the Organization's investment committee. Any disbursements or current liabilities from funds not designated for operations are limited to that particular fund's available liquid assets.

The majority of the Organization's excess operating cash is invested in a separate pool which is structured so that a portion is protected from market volatility. Any or all of the pool may be converted to cash within two business days. Cash in an amount sufficient to cover 30 days of operating expenses is maintained in two separate cash accounts.

While board-designated funds, endowments without donor restrictions and donor-advised funds are unrestricted for financial reporting purposes, the Board does not intend to use or make these funds available for general expenditures

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 4. Unconditional Promises to Give

5.

Unconditional promises to give consist of amounts pledged related to annual campaign and capital purposes and are schedule to be paid in futures years as follows at December 31,:

Year ended December 31:		2022		2021
2022 2023 2024	\$	567,401 35,000	\$	744,278 300,434
Total unconditional promises to give		602,401		1,044,712
Less interest component at 2.75% - 4.23% Less allowance of doubtful promises to give		(2,700) (27,200)		(19,113) (44,453)
Unconditional promises to give, net		572,501		981,146
Less current portion		(540,201)		(744,278)
Non-current portion	\$	32,300	\$	236,868
Notes Receivable				
Notes receivable consists of the following at December 31,				
		2022		2021
Note receivable from a private company requiring annual interest-only payments of \$35,000 maturing during December 2023 at which time the entire balance plus any unpaid interest is due and payable. The note is unsecured, and the balance is presented at net present value using a discount rate of 5.0%. The note was repaid in-full during April 2022.	\$	.er	\$	972,109
Note receivable from a private company requiring annual interest-only payments of \$40,000 maturing during December 2024 at which time the entire balance plus any unpaid interest is due and payable. The note is unsecured, and the balance is presented at net present value using a discount rate of 6.07%. The note was repaid in-full during April 2022.		-		944,509
Two notes receivable from a nonprofit organization requiring combined semi-annual interest-only payments at .05% per annum of \$375, maturing during January 2022 at which time the entire balance plus any unpaid interest is due and payable. The notes matured on January 31, 2022 and were renewed to				75.000
January 31, 2024. The notes are unsecured.	_	75,000		75,000
Total notes receivable		75,000		1,991,618
Less current portion	<u>e</u>	75.000	\$	(1,916,618) 75,000
Non-current portion	\$	75,000	Φ_	75,000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### Property and Equipment

Property and equipment consists of the following at December 31,3

	2022	-): 2 <del></del>	2021
Land Buildings and improvements Furniture, fixtures and equipment Computer equipment and software Work in process	\$ 1,025,738 5,083,383 256,228 111,397 120,575	\$	1,025,738 5,083,383 236,320 166,967 7,344
Total property and equipment Less accumulated depreciation	6,597,321 (920,486	<u> </u>	6,519,752 (789,917) 5,729,835
Property and equipment, net	\$ 5,676,835	= =	0,729,030

Work in process at December 31, 2022 is primarily comprised of building security improvements. The improvements were completed during April 2023 at a total cost of \$124,847.

# 7. Fair Value Measurements and Investment Income

The Financial Accounting Standards Board has established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to
- Level 2: Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability. The Organization does not utilize Level 2 inputs.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

# Assets using level 3 inputs for valuation on a recurring basis:

The real estate held for sale fair values are determined by appraised value. Interest in
partnerships and closely held corporations are generally determined by the percentage of
ownership of the books value at year-end, which management believes approximates fair
market value.

See independent auditor's report.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 7. Fair Value Measurements and Investment Income, Continued

- Alternative investments include a private equity fund and a pooled investment hedge fund.
   Values for alternative investments are based on information provided by the investment brokerage holding the funds.
- The beneficial interest in a trust is valued based on income generated by the trust and a capitalization rate provided by the trustee

Fair values of assets measured on a recurring basis at December 31, 2022 are:

	VI	Level 1	 Level 3	 Total
Mutual funds	\$	75,266,348	\$	\$ 75,266,348
Equities		1,137,629	( <b>e</b> :	1,137,629
Bonds and government securities		335,854	·	335,854
Alternative investments		<b>*</b>	 30,930,841	30,930,841
		76,739,831	30,930,841	107,670,672
Beneficial interest in trust, net		· ·	4,398,509	4,398,509
Real estate held for sale		-	900,000	900,000
Less: restricted by donor in perpetuity Valued using NAV as a practical expedient- interests in partnerships and closely		(7,148,217)	漢	(7,148,217)
held corporations			 	6,539,453
·	\$	69,591,614	\$ 36,229,350	\$ 112,360,417

Fair values of assets measured on a recurring basis at December 31, 2021 are:

	Level 1	Level 3		Total
Mutual funds	\$ 75,206,810	\$ 5₩:	\$	75,206,810
Equities	971,312	3 <b>2</b>		971,312
Bonds and government securities	345,928	-		345,928
Alternative investments		28,222,737	_	28,222,737
	76,524,050	28,222,737		104,746,787
Beneficial interest in trust, net	=	4,494,881		4,494,881
Real estate held for sale	:50	900,000		900,000
Less: restricted by donor in perpetuity Valued using NAV as a practical expedient- interests in partnerships and closely	(7,147,240)	怎		(7,147,240)
held corporations	2 <del>4</del> 2	: 44		8,443,025
·	\$ 69,376,810	\$ 33,617,618	\$	111,437,453

In accordance with FASB ASC Subtopic 820-10, certain investments measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statement of financial position.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 7. Fair Value Measurements and Investment Income, Continued

The table below sets forth a summary of changes in assets measured at fair value on a recurring basis using level 3 inputs for the year ended December 31, 2022:

	1	Alternative nvestments		eal Estate ld for Sale	Beneficial Interest in Trust		
Balance, beginning of year	\$	\$ 28,222,737 \$			\$	4,494,881	
Purchases/donations		8,600,916				20	
Investment loss, net		(5,892,812)		•		20	
Change in fair value				350		(96,372)	
	\$	30,930,841	\$	900,000	\$	4,398,509	

The table below sets forth a summary of changes in assets measured at fair value on a recurring basis using level 3 inputs for the year ended December 31, 2021:

		Alternative nvestments	eal Estate ld for Sale	Beneficial Interest in Trust		
Balance, beginning of year	\$	21,430,350	\$ 3#3	\$	1,781,422	
Purchases/donations		1,136,843	900,000			
Investment income, net		5,655,544	•		120	
Change in fair value	No.		 		2,713,459	
	\$	28,222,737	\$ 900,000	\$	4,494,881	

#### Investments valued using net asset value as a practical expedient:

Net asset value (NAV): Investments which use NAV as a practical expedient to determine fair value are excluded from the fair value hierarchy. The NAV is reported by external investment managers, including general partners, in accordance with their policies as described in their respective financial statements and offering memoranda. These investments are generally less liquid than other investments. For these investments, the value reported may differ from the value that would have been reported had a ready market for these investments existed, and the difference could be material to the change in net assets. The Organization did not hold any class of investments valued using NAV as a practical expedient that can never be redeemed with the investees.

The Organization's interests in partnerships and closely held corporations that are valued using net asset value (NAV) as a practical expedient on a recurring basis are as follows at December 31, 2022:

					emption uency (if	
×-		Fair Value	unded nitments		rrently ailable)	Redemption notice period
Real estate Private equity fund	\$	2,601,798 3,937,655	\$ # #	N/A	annually	N/A
	\$	6,539,453	\$ 			

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 7. Fair Value Measurements and Investment Income, Continued

The Organization's interests in partnerships and closely held corporations that are valued using net asset value (NAV) as a practical expedient on a recurring basis are as follows at December 31, 2021:

				freq	emption uency (if	
		Unf	unded		rrently	Redemption
	Fair Value	Comm	nitments	ava	ailable)	notice period
Real estate	\$ 2,747,195	\$	:#S			
Private equity fund	5,695,830	·		N/A	annually	N/A
	\$ 8,443,025	\$	-			

The real estate class includes holding companies that invest primarily in U.S. commercial real estate and associated assets. The fair values of the investments in this class have been estimated using the net asset value of the Organization's ownership percentage. Distributions from these funds are based on rental income received generated by the underlying commercial real property and will also be received if the underlying property is liquidated. The Organization is a minority partner in the funds and has no operational decision-making authority as to the use or sale of the underlying property.

The private equity fund class is a fund invested in a limited number of companies with capital appreciation potential. The fund is managed by a private investment bank and the Organization has no power to direct the activity of the fund.

#### Investment loss, net:

Investment loss for the year ended December 31, 2022 is comprised of:

	-	Organization Investment Funds	Fu	inds Held for Others	Total		
Interest and dividend income	\$	2,143,550	\$	704,307	\$	2,847,857 (14,210,220)	
Unrealized loss Realized gain		(10,701,432) 1,550,347		(3,508,788) 563,300		2,113,647	
Change in value		(1,742,064)		(13,252) (127,847)		(1,755,316) (459,831)	
Investment fees Investment loss, net	\$	(9,081,583)	\$	(2,382,280)	\$	(11,463,863)	
			-		_		

Investment income for the year ended December 31, 2021 is comprised of:

				Total		
4,418,109 4,673,465 966,459 4,068,025 (319,726)	\$	2,216,139 1,254,228 324,565 19,695 (120,589) 3,694,038	\$	6,634,248 5,927,693 1,291,024 4,087,720 (440,315) 17,500,370		
	4,673,465 966,459 4,068,025	4,418,109 \$ 4,673,465 966,459 4,068,025 (319,726)	4,673,465       1,254,228         966,459       324,565         4,068,025       19,695         (319,726)       (120,589)	4,418,109       \$ 2,216,139         4,673,465       1,254,228         966,459       324,565         4,068,025       19,695         (319,726)       (120,589)		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 8. Line of Credit

The Organization has a \$100,000 line of credit that matured on October 3, 2022 and was not renewed. The agreement requires monthly interest-only payments with a variable interest rate equal to 1.00% above the lender's prime rate. There no activity on the line of credit during the year ended December 31, 2021, and the balance at December 31, 2021 is \$-0-.

#### Designated Obligations

The Organization has entered into several charitable gift annuity agreements and charitable remainder trusts whereby the donor contributes assets in exchange for distributions for specified periods of time to the donor or other beneficiaries. At the end of the specified time (usually the designated beneficiary's lifetime), the remaining assets are available for the Organization's use. Assets received are recorded at the fair value on the date the agreement or trust is recognized, and a liability equal to the present value of future distributions is recorded. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries is recognized as contribution revenue.

On an annual basis, the Organization revalues the liability based on applicable mortality tables and discount rates which vary from 1.2% to 8.0%. Although the liability is limited to the remaining assets in the charitable remainder trusts, for the charitable gift annuities, the actual amount of distributions are not limited to the value of the donated assets. The liabilities for designated obligations are estimated as follows at December 31,:

		2021		
Charitable remainder trusts Charitable gift annuities	\$	461,161 99,476	\$	552,012 115,457
Total designated obligations	\$	560,637	\$	667,469

#### 10. Funds Held for Others

The Organization classifies funds held for other organizations into four categories:

Organization custodial – funds that the Organization is holding at the discretion of the charitable organization.

Amounts held for others – funds held for the 457(b) deferred compensation plan held for the CEO and President.

<u>Donor-specified beneficiary</u> – restricted contributions for which the donor has specified an affiliated or other charitable organization as the beneficiary and where the Organization does not have variance power.

<u>Organization-advised endowments</u> – funds for which various organizations transferred assets to the Organization, but specified themselves as the beneficiaries. Although the variance power was given to the Organization at the time of transfer, the Organization accounts for these funds as liabilities in accordance with accounting principles generally accepted in the United States of America.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 10. Funds Held for Others, Continued

Funds held for others is comprised of the following at December 31,

-	2022	2021		
\$	13,924,693	\$	15,372,332	
	14,449		27,701	
	4,403,264		4,401,056	
	808,399		1,569,340	
	8,123,166		7,501,978	
\$	27,273,971	\$	28,872,407	
	\$	\$ 13,924,693 14,449 4,403,264 808,399 8,123,166	\$ 13,924,693 \$ 14,449 \$ 4,403,264 808,399 8,123,166	

#### 11. Designated Net Assets Without Donor Restrictions

The Organization's Board has established a policy regarding the purpose, approval and management of net assets without donor restrictions. While board-designated funds, endowments without donor restrictions and donor-advised funds are unrestricted for financial reporting purposes, the Board does not intend to use or make these funds available for general expenditure.

The net assets designated for donor-advised purposes include resources that are designated to support the mission of the Organization. The donor may recommend charitable distributions from the donor-advised funds, which are subject to approval by the Organization's Board. The endowment funds represent those funds in which the donor has requested that disbursements be made under the Organization's current spending rate policies, however, the Organization has variance power over the ultimate disposition of these endowment funds and their accumulated earnings. See Note 13.

Net assets without donor restrictions, on an unconsolidated basis, have been designated for specific purposes at December 31,:

#### **JFSA**

		2022	2021		
Board-designated endowment funds Other board-designated funds	\$	9,529,620 125,436	\$ 10,529,693 330,415		
Total designated net assets without donor restrictions	\$	9,655,056	\$ 10,860,108		
<u>JCF</u>					
	-	2022	 2021		
Designated for donor advised purposes: Endowment funds Donor advised funds Other board-designated funds	\$	43,238,471 46,358,037 5,939,861	\$ 33,887,215 56,871,372 6,135,808		
Total designated net assets without donor restrictions	\$	95,536,369	\$ 96,894,395		

# NOTES TO FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 12. Net Assets With Donor Restrictions

Net assets with donor restrictions, on an unconsolidated basis, are restricted for the following purposes or periods at December 31,:

### <u>JFSA</u>

		2022		2021
Subject to expenditure for specified purpose:  Designated local agency Security Federation events and programs Other	\$	153,250 124,735 75,133 606,964	\$	390,750 31,166 156,058 660,273
Subject to the passage of time and purpose restrictions: 2022 campaign 2023 campaign 2024 campaign	_	960,082 922,726 41,495		1,238,247 842,378 403,566
Endowments:  Not subject to spending policy or appropriation - beneficial interest in funds held at JCF, original perpetual gifts and charitable remainder trust	2	964,221 318,954	********	331,466
Net assets with donor restrictions	\$	2,243,257	\$	2,815,657
<u>JCF</u>		2022	.=	2021
Subject to expenditure for specified purpose Subject to the passage of time and purpose restrictions	\$	1,109,976 4,602,623	\$	1,250,433 4,652,140
Endowments: Subject to appropriation and expenditure - accumulated earnings I on original endowment gifts:		5,712,599		5,902,573
Competitive grants Jewish Continuity program Jewish education Other programs		1,899,012 248,768 106,337 173,945	•0===	2,593,028 300,945 213,890 389,546
Not subject to spending policy or appropriation - original endowment gifts:		2,428,062		3,497,409
Competitive grants Jewish Continuity program Jewish education Other programs	_	4,432,253 245,328 800,926 1,437,216		4,431,460 245,328 800,926 1,437,033
Net assets with donor restrictions	\$	6,915,723 15,056,384	\$	6,914,747 16,314,729

# NOTES TO FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 12. Net Assets With Donor Restrictions, Continued

Activity in net assets with donor restrictions, on an unconsolidated basis, is comprised of the following for the year ended December 31, 2022:

### <u>JFSA</u>

Subject to expenditure for specified	_ C	ontributions	ę <del></del>	Transfers				
purpose:								
Designated local agency	\$	2,600	\$	-	\$	(227,600)	\$	(12,500)
Security		90,444		*		(3,175)		6,300
Federation events and programs		445		<del></del>		(81,370)		
Other		849,668		40,176	_	(949,353)	_	6,200
		943,157		40,176		(1,261,498)		300
Subject to the passage of time and purpose restrictions:								
2021 and prior campaigns		1,896,479		2		(2,884,362)		145,505
2022 campaign		519,160		8		160 m		346
2023 campaign		41,495		<u> </u>		2		
		2,457,134	7	-		(2,884,362)		145,505
Endowments:								
Not subject to appropriation and expenditure:								
Charitable remainder unitrust		= =		(12,512)		*		
	\$	3,400,291	\$	27,664	\$	(4,145,860)	\$	145,505

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 12. Net Assets With Donor Restrictions, Continued

<u>JCF</u>

			incom	estment e/Change in	Re	eleases		
				of beneficial		and	Tuesefore	
	_ <u>Co</u>	ntributions	intere	est in trusts	App	propriations		Transfers
Subject to expenditure for specified purpose: Subject to the passage of time and	\$	50,000	\$	(64,956)	\$	(110,147)	\$	(15,354)
purpose restrictions		4,444		19,651		(31,865)		(41,747)
		54,444		(45,305)		(142,012)		(57,101)
Endowments:								
Subject to appropriation and expenditure - accumulated earnings on original endowment gifts:								
Competitive grants		Ē		(595,838)		(91,440)		(6,738)
Jewish Continuity program		₩.		(45,782)		(6,395)		=
Jewish education		=		(84,896)		(22,657)		
Other programs		*		(152,357)		(37,351)		(25,893)
	7	-		(878,873)		(157,843)		(32,631)
Not subject to spending policy or appropriation - original endowment gifts:								
Competitive grants		793		Ē		程(		(\$4)
Other programs		183						-
	\$	55,420	\$	(924,178)	\$	(299,855)	\$	(89,732)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

# 12. Net Assets With Donor Restrictions, Continued

Activity in net assets with donor restrictions, on an unconsolidated basis, is comprised of the following for the year ended December 31, 2021:

### <u>JFSA</u>

			V	nange in ⁄alue of				
				eneficial				
				erests in ds Held by	R	eleases and		
	C	ontributions	run	JCF		propriations		Transfers
Subject to expenditure for specified purpose:		ontributions .		эсі дряорналога		propried		
Designated local agency	\$	78,140	\$	Ħ	\$	(438,761)	\$	€
Federation events and programs	·	52,859		Ħ		(1,840)		8
Other	-	517,130	-	80,710		(434,508)		<u> </u>
		648,129		80,710		(875,109)		=1
Subject to the passage of time and purpose restrictions:								
2021 campaign		1,746,865		7		(2,566,854)		12
2022 campaign		661,752				2		Ti.
2023 campaign		219,651				- 2	_	
		2,628,268		2		(2,566,854)		×
Endowments:  Not subject to appropriation and expenditure:								
Charitable remainder unitrust				2,102				ж
	\$	3,276,397	\$	82,812	\$	(3,441,963)	\$	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

### 12. Net Assets With Donor Restrictions, Continued

**JCF** 

		Investment income/Change in value of beneficial	Releases and	
	Contributions	interest in trusts	Appropriations	Transfers
Subject to expenditure for specified purpose: Subject to the passage of time and	\$ ==	\$ 261,678	\$ (122,081)	\$ (63,100)
purpose restrictions	167,656	81,367	(164,680)	17,264
F F	167,656	343,045	(286,761)	(45,836)
Endowments: Subject to appropriation and expenditure - accumulated earnings on original endowment gifts: Competitive grants Jewish Continuity program Jewish education Other programs		949,103 72,405 135,725 244,485 1,401,718	(221,756) (7,441) (22,729) (44,863) (296,789)	(10,249) - - - (31,424) (41,673)
Not subject to spending policy or appropriation - original endowment gifts:			,	,
Competitive grants	795	40	₽	2,527
Other programs	10,570			=======================================
	\$ 179,021	\$ 1,744,763	\$ (583,550)	\$ (84,982)

#### 13. Endowments

The Organization's endowments consist of many individual funds established under either donor restriction or as designated by the Board for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds (including funds designated by the Board of Directors to function as endowments) are classified and reported based on the existence or absence of donor-imposed restrictions.

The Organization is subject to the Management of Charitable Funds Act (the Act) and, as a result, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time-restricted until the Board appropriates such amounts for expenditure. Most of those net assets are also subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of the Organization has interpreted the Act as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates to the contrary. As a result, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of the initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 13. Endowments, Continued

In accordance with the Act, the Organization considers the following factors in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

#### Return Objectives and Risk Parameters

The Organization has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce a long-term real rate of return on assets that is greater than the sum of the Organization's annual spending policy goals, administrative fees, and the assumed rate of inflation as measured by the consumer price index, while assuming an acceptable level of risk.

#### Investment Strategies

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investment to achieve its long-term objectives within prudent risk constraints. The primary purpose of the Organization is the preservation and protection of the property donated or bequeathed to the Organization and to provide funding for grants.

#### Spending Policy

The Organization has adopted a policy of appropriating for distribution each year between 3.5% and 5% of its endowment value (4% for the years ended December 31, 2022 and 2021). The rate is determined based on consideration of the net 10-year average total return, the current management fees owed to the Organization for endowment funds, the average consumer price index for the most recent 10 years and the long-term expected return on its endowments. The spending rate is applied to the average of the preceding 20 quarter-ending fund balances to arrive at the annual distribution amount. This is consistent with Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through return.

#### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds, over which the Organization does not have variance power, may fall below the level of the original gift values and become underwater for a period of time. The Board of the Organization has interpreted the Act to permit spending from underwater funds in accordance with the prudent measures required under the law. There were no accumulated deficiencies at December 31, 2022 and 2021.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

### 13. Endowments, Continued

Endowment fund net asset activity, on an unconsolidated basis, consists of the following for the year ended December 31, 2022:

#### **JFSA**

	Without Donor Restrictions			With Donor Restrictions		Total
Balance, December 31, 2021	\$	10,529,693	\$	331,466	\$	10,861,159
Change in value of beneficial interest in charitable remainder unitrust Change in value of beneficial		2		(12,512)		(12,512)
interests in funds held at JCF		(851,241)		8		(851,241)
Transfers between funds		(148,832)				(148,832)
Balance, December 31, 2022	\$	9,529,620	\$	318,954	\$	9,848,574
<u>JCF</u>	W	ithout Donor/		With Donor		
	_	Restrictions	_	Restrictions		Total
Balance, December 31, 2021	\$	33,887,215	\$	10,412,156	\$	44,299,371
Contributions		13,562,844		975		13,563,819
Investment loss, net		(2,873,358)		(878,874)		(3,752,232)
Change in cash surrender value life insurance		8,050		3		8,050
Change in value of partnership interests		3,470				3,470
Releases and appropriations		(1,442,285)		(157,842)		(1,600,127)
Transfers		92,535		(32,631)	_	59,904
Balance, December 31, 2022	\$	43,238,471	\$	9,343,784	\$	52,582,255

Endowment fund net asset activity, on an unconsolidated basis, consists of the following for the year ended December 31, 2021:

#### **JFSA**

	Without Donor Restrictions			ith Donor	Total		
Balance, December 31, 2020	\$	7,852,167	\$	329,364	\$	8,181,531	
Change in value of beneficial interest in charitable remainder unitrust Change in value of beneficial		*		2,102		2,102	
interests in funds held at JCF		1,219,627		44		1,219,627	
Transfers between funds	_	1,457,899		1-2		1,457,899	
Balance, December 31, 2021	\$	10,529,693	\$	331,466	\$	10,861,159	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2022 and 2021

#### 13. Endowments, Continued

**JCF** 

	Without Donor Restrictions			With Donor Restrictions	Total		
Balance, December 31, 2020		29,082,933	\$	9,335,008	\$	38,417,941	
Contributions		1,575,383		11,365		1,586,748	
Investment income, net		4,117,615		1,401,718		5,519,333	
Change in cash surrender value life insurance		2,692		*		2,692	
Change in value of partnership interests		115,267		×		115,267	
Releases and appropriations		(1,115,597)		(296,789)		(1,412,386)	
Transfers		108,922		(39,146)	_	69,776	
Balance, December 31, 2021	\$	33,887,215	\$	10,412,156	\$	44,299,371	

#### 14. Land Leases and Trusts

JFSA is party to a lease with the Tucson Jewish Community Center and the Tucson Hebrew Academy for use of land under ground leases dated March 28, 1989 and February 11, 1994, respectively. In addition, JFSA has beneficial title to land recorded in the financial statements of Jewish Family and Children's Services, Hillel Foundation at the University of Arizona and the Jewish History Museum and Holocaust History Center, wherein these agencies retain the right of occupancy and control under the related trust agreements.

#### 15. Retirement Plans

JFSA and JCF are affiliates under the JCC's 401(k) plan. Employees are eligible to participate in the 401(k) plan upon reaching age 21. There is no minimum service requirement and employees are eligible to defer compensation into the plan upon employment. The total consolidated contribution to the benefit plan for the years ended December 31, 2022 and 2021 was \$70,466 and \$50,638, respectively.

JCF also maintains a supplemental retirement plan for one member of management. JCF contributed \$-0 and \$6,000 to the plan for the years ended December 31, 2022 and 2021, respectively.

#### 16. Net Asset Reclassification

Net assets of JFSA as of December 31, 2020 have been reclassified to reflect a correction between net assets with donor restrictions and net assets without donor restrictions. Net assets with donor restrictions (time-restricted for future periods) has been decreased, and net assets without donor restrictions (undesignated) have been increased by \$3,805,223 to reflect expenditure of annual campaign funds from years prior to December 31, 2020 not previously released. This net asset reclassification did not impact JFSA's change in net assets as previously reported for the year ended December 31, 2020.

#### 17. Subsequent Events

Management is not aware of any subsequent events have occurred that would have a material impact on the presentation of the Organization's consolidated financial statements as of June 14, 2023, the date the consolidated financial statements were available to be issued.



# CONSOLIDATING STATEMENT OF FINANCIAL POSITION For the year ended December 31, 2022

# **ASSETS**

	Jewish Philanthropies of Southern Arizona (JPSA)		Jewish Federation of Southern Arizona (JFSA)		Jewish Community Foundation of Southern Arizona and Affiliate (JCF)	Consolidating Adjustments		Consolidated Totals
Current assets:		_		_				
Cash and cash equivalents	\$ 8	\$	1,734,104	\$	29,370,322	\$ 2	\$	31,104,426
Accounts receivable			248,864		3	(40,340)		208,524
Accrued interest receivable	*		:80		143,503	HE3		143,503
Unconditional promises to give, current portion			540,201		=:	(4)		540,201
Prepaid expenses and other current assets	<u> </u>	_	83,294	_	47,399	 20	_	130,693
Total current assets	•		2,606,463		29,561,224	(40,340)		32,127,347
Unconditional promises to give, non-current portion			32,300					32,300
Notes receivable, non-current portion	*		:		75,000	150		75,000
Cash surrender value of life insurance	*		:00		4,848,002	<b>e</b> #		4,848,002
Investments in marketable securities	×		S2		107,670,672	(4)		107,670,672
Interests in partnerships and closely-held corporations	Ė		-		6,539,453	(4/1		6,539,453
Real estate held for sale	ā		<b>=</b> 2.		900,000	3		900,000
Beneficial interest in funds held by JCF			13,006,194		5	(13,006,194)		<u>:</u>
Beneficial interest in charitable remainder trusts	*		86,460		4,398,509	(86,460)		4,398,509
Property and equipment, net	2		5,618,741		74,944	140		5,693,685
Investment in subsidiaries	 134,260,795		~		8	 (134,260,795)		
Total assets	\$ 134,260,795	\$	21,350,158	\$	154,067,804	\$ (147,393,789)	\$	162,284,968

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION, Continued For the year ended December 31, 2022

# **LIABILITIES AND NET ASSETS**

	Jewish Philanthropies of Southern Arizona (JPSA)	Jewish Federation of Southern Arizona (JFSA)	Jewish Community Foundation of Southern Arizona and Affiliate (JCF)	Consolidating Adjustments	Consolidated Totals
Current liabilities:					
Accounts payable and accrued expenses	\$ -	\$ 233,735		\$ (40,340)	
Grants payable	ă ă	0.E	932,490	*	932,490
Designated obligations Funds held for others	37	(15)	560,637	(42,022,025)	560,637
	-		39,297,596	(12,023,625)	27,273,971
Total current liabilities		233,735	40,923,432	(12,063,965)	29,093,202
Total liabilities	3	233,735	40,923,432	(12,063,965)	29,093,202
Net assets: Without donor restrictions:				(12.202.205)	
Undesignated Designated: Designated for donor advised purposes: Endowments, including accumulated earnings	134,260,795	3,599,369	2,476,675	(134,260,795)	6,076,044
of \$2,029,859 and \$6,264,977	<b>2</b> /	9,529,620	43,238,471	(982,569)	51,785,522
Donor-advised funds	速り	35	46,358,037	9 <del>5</del> 2	46,358,037
Other designations	E00	125,436	5,939,861	:::	6,065,297
Expended for property and equipment	= = = = = = = = = = = = = = = = = = = =	5,618,741	74,944	- Sec.	5,693,685
Total net assets without donor restrictions	134,260,795	18,873,166	98,087,988	(135,243,364)	115,978,585
With donor restrictions:			) <del>!</del>	0,	
Purpose restrictions	<b>37</b> ()	960,082	1,109,976	8.5	2,070,058
Time-restricted for future periods	•	964,221	4,602,623	( <del>-</del> 8	5,566,844
Perpetual in nature		318,954	6,915,723	(86,460)	7,148,217
Subject to appropriation and expenditure			2,428,062		2,428,062
Total net assets with donor restrictions		2,243,257	15,056,384	(86,460)	17,213,181
Total net assets	134,260,795	21,116,423	113,144,372	(135,329,824)	133,191,766
Total liabilities and net assets	\$ 134,260,795	\$ 21,350,158	\$ 154,067,804	\$ (147,393,789)	\$ 162,284,968

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION For the year ended December 31, 2021

# ASSETS.

	Jewish Philanthropies of Southern Arizona (JPSA)	Jewish Federation of Southern Arizona (JFSA)	Jewish Community Foundation of Southern Arizona and Affiliate (JCF)	Consolidating Adjustments	Consolidated Totals
Current assets:		-			
Cash and cash equivalents	\$ -	\$ 3,097,645	\$ 32,260,325	\$	\$ 35,357,970
Accounts receivable		22,709	ā	(5,801)	16,908
Accrued interest receivable	*	390	50,134	(#C)	50,134
Unconditional promises to give, current portion	¥	744,278	¥	·	744,278
Prepaid expenses and other current assets	2	46,207	51,973	=	98,180
Notes receivable, current portion	<u> </u>	<u> </u>	1,916,618	-	1,916,618
Total current assets	=	3,910,839	34,279,050	(5,801)	38,184,088
Unconditional promises to give, non-current portion		236,868	=		236,868
Notes receivable, non-current portion	=	196	75,000	3.83	75,000
Cash surrender value of life insurance	2	96	4,820,144	*	4,820,144
Investments in marketable securities	3	*	104,746,787	Ng.	104,746,787
Interests in partnerships and closely-held corporations			8,443,025	.50	8,443,025
Real estate held for sale	80	<b>:=</b> :	900,000	:::	900,000
Beneficial interest in funds held by JCF	(4.2)	13,293,945		(13,293,945)	*
Beneficial interest in charitable remainder trusts	Q.	98,973	4,494,881	(98,973)	4,494,881
Property and equipment, net	3	5,643,815	86,020	92	5,729,835
Investment in subsidiaries	138,378,993	( <del>)</del>		(138,378,993)	<u></u>
Total assets	\$ 138,378,993	\$ 23,184,440	\$ 157,844,907	\$ (151,777,712)	\$ 167,630,628

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION, Continued For the year ended December 31, 2021

# LIABILITIES AND NET ASSETS

	Jewish Philanthropies of Southern Arizona (JPSA)		Jewish Federation of Southern Arizona (JFSA)	Jewish Community Foundation of Southern Arizona and Affiliate (JCF)		Consolidating Adjustments			Consolidated Totals
Current liabilities:									
Accounts payable and accrued expenses	\$	\$	213,872	\$	220,905	\$	(5,801)	\$	428,976
Grants payable	.=		*		343,853		383		343,853
Designated obligations	2		-		667,469		(40,004,040)		667,469
Funds held for others		-		-	41,204,255		(12,331,848)	7	28,872,407
Total current liabilities			213,872		42,436,482	_	(12,337,649)		30,312,705
Total liabilities	a		213,872		42,436,482		(12,337,649)		30,312,705
Net assets: Without donor restrictions: Undesignated Designated: Designated for donor advised purposes: Endowments - including accumulated earnings	138,378,993		3,650,988		2,113,281		(138,378,993)		5,764,269
of \$3,016,332 and \$10,473,600	÷		10,529,693		33,887,215		(962,097)		43,454,811
Donor-advised funds	5		-		56,871,372				56,871,372
Other designations			330,415		6,135,808		*		6,466,223
Expended for property and equipment			5,643,815		86,020	_	<u>;₹:</u>	_	5,729,835
Total net assets without donor restrictions	138,378,993		20,154,911		99,093,696		(139,341,090)		118,286,510
With donor restrictions: Purpose restrictions Time-restricted for future periods Perpetual in nature	ত্য ক: কা		1,238,247 1,245,944 331,466		1,250,433 4,652,140 6,914,747		(98,973)		2,488,680 5,898,084 7,147,240
Subject to appropriation and expenditure	-		- 2		3,497,409	_	(#:	_	3,497,409
Total net assets with donor restrictions	-20		2,815,657	_	16,314,729	_	(98,973)	_	19,031,413
Total net assets	138,378,993		22,970,568		115,408,425		(139,440,063)		137,317,923
Total liabilities and net assets	\$ 138,378,993	\$	23,184,440	\$	157,844,907	\$	(151,777,712)	\$	167,630,628

# CONSOLIDATING STATEMENT OF ACTIVITIES For the year ended December 31, 2022

	Jewish Philanthropies	Jewish Fede	ration of Southern Ariz	rona (JFSA)		sh Community Foundation	on of		
	of Southern Arizona (JPSA)	Without Donor Restrictions	With Donor Restrictions	Total JFSA	Without Donor Restrictions	With Donor Restrictions	Total JCF	Consolidating Adjustments	Consolidated Totals
Revenue and support:							0.4704.007	44 000 000	00 505 000
Contributions	\$		\$ 3,400,291	-,,	\$ 24,669,267	\$ 55,420	\$ 24,724,687	\$ (1,998,062)	
Rental income	75	23,800	(#)	23,800	263,905	8	263,905	-	23,800 263,905
Administrative fees		1,528	±0 (20)	1.528	263,905	8 9	203,903	2	1,528
Program revenue								(4.000.000)	
		433,695	3,400,291	3,833,986	24,933,172	55,420	24,988,592	(1,998,062)	26,824,516
Net assets released from restrictions		4,000,355	(4,000,355)		389,587	(389,587)	<u> </u>		· · · · · · · · · · · · · · · · · · ·
Total revenue and support		4,434,050	(600,064)	3,833,986	25,322,759	(334,167)	24,988,592	(1,998,062)	26,824,516
Investment and other income:									
Investment income (loss), net	*	5,954	(5)	5,954	(6,926,898)		(7,957,907)	(1,129,630)	(9,081,583)
Change in value of split interest agreements	8	100	(12,512)	(12,512)		106,831	106,831	12,512	106,831
Change in value of beneficial interests in								4.040.004	
funds held by JCF	\$	(1,256,997)	40,176	(1,216,821)	200.054	ş	200 004	1,216,821	376,272
Other income	(4.440.400)	9,418		9,418	366,854		366,854	4,118,198	310,212
Change in net assets of subsidiaries	(4,118,198)								(0.500.400)
Total investment and other income	(4,118,198)	(1,241,625)	27,664	(1,213,961)	(6,560,044)	(924,178)	(7,484,222)	4,217,901	(8,598,480)
Revenue, investment and other income	(4,118,198)	3,192,425	(572,400)	2,620,025	18,762,715	(1,258,345)	17,504,370	2,219,839	18,226,036
Allocations, grants, and other expenses:									
Allocations and grants:				===					1.318.778
Local agencies and programs		1,318,778	724	1,318,778	40.074.404	-	18,671,131	(1,890,400)	16,780,731
Grants and distributions		643,726	85	643,726	18,671,131	= =	10,071,131	(1,030,400)	643,726
JFNA/JCD/Other overseas	ā	158,035	3.00	158.035	-			S	158,035
National agencies and special relief  Total allocations and grants		2,120,539	na:	2,120,539	18,671,131		18,671,131	(1,890,400)	18,901,270
	-	2,120,555		2,120,000	10,071,101		10,071,101	(1,000,100)	
Other expenses:		4.040.050		4 040 050	ECA 400		564,422		1,606,772
Program services:		1,042,350	3.5	1,042,350	564,422 416,087		416,087	3,065	1,103,421
Management and general	* %	684,269 627,012	0#8 080	684,269 627,012	116,783	ia 2	116,783	(3,065)	740,730
Fund-raising/campaign expenses								(0,000)	
Total other expenses		2,353,631		2,353,631	1,097,292		1,097,292	·	3,450,923
Total allocations, grants, and other expenses		4,474,170		4,474,170	19,768,423		19,768,423	(1,890,400)	22,352,193
Change in net assets	(4,118,198)	(1,281,745)	(572,400)	(1,854,145)	(1,005,708)	(1,258,345)	(2,264,053)	4,110,239	(4,126,157)
Net assets, beginning of year	138,378,993	20,154,911	2,815,657	22,970,568	99,093,696	16,314,729	115,408,425	(139,440,063)	137,317,923
Net assets, end of year	\$ 134,260,795	\$ 18,873,166	\$ 2,243,257	\$ 21,116,423	\$ 98,087,988	\$ 15,056,384	\$ 113,144,372	\$ (135,329,824)	\$ 133,191,766

# CONSOLIDATING STATEMENT OF ACTIVITIES For the year ended December 31, 2021

	Jewish Philanthropies	Jewish Fede	ration of Southern Ariz	ona (JFSA)		sh Community Foundat Southern Arizona (JCF)			
	of Southern Anzona (JPSA)	Without Donor Restrictions	With Donor Restrictions	Total JFSA	Without Donor Restrictions	With Donor Restrictions	Total JCF	Consolidating Adjustments	Consolidated Totals
Revenue and support:	·								
Contributions	\$	-1	\$ 3,276,397	\$ 5,476,117	\$ 21,289,790	\$ 179,021	\$ 21,468,811	\$ (1,130,656)	\$ 25,814,272
Rental income		31,000		31,000	*	-	204 460	-	31,000 264,469
Administrative fees		E 470	# 5	E 470	264,469	155 155	264,469		5,476
Program revenue		5,476		5,476	<del>-</del>		-		
	200	2,236,196	3,276,397	5,512,593	21,554,259	179,021	21,733,280	(1,130,656)	26,115,217
Net assets released from restrictions		3,441,963	(3,441,963)		668,532	(668,532)			*
Total revenue and support	340	5,678,159	(165,566)	5,512,593	22,222,791	(489,511)	21,733,280	(1,130,656)	26,115,217
Investment and other income:									
Investment income, net	•	500	12	500	10,892,862	1,698,019	12,590,881	1,214,951	13,806,332
Change in value of split interest agreements	823	(B)	2,102	2,102	5.	46,744	46,744	(2,102)	46,744
Change in value of beneficial interests in								// eee ee T	
funds held by JCF	·	1,219,627	80,710	1,300,337	51.010	-	54.040	(1,300,337)	C4 750
Other income	00.477.055	13,537	15	13,537	51,213	\ <del>\\</del> \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	51,213	(26,177,355)	64,750
Change in net assets of subsidiaries	26,177,355				<del></del>				40.017.000
Total investment and other income	26,177,355	1,233,664	82,812	1,316,476	10,944,075	1,744,763	12,688,838	(26,264,843)	13,917,826
Revenue, investment and other income	26,177,355	6,911,823	(82,754)	6,829,069	33,166,866	1,255,252	34,422,118	(27,395,499)	40,033,043
Allocations, grants, and other expenses: Allocations and grants:									
Local agencies and programs	125	1,324,132	340	1,324,132	×	K		; <del>•</del> ::	1,324,132
Grants and distributions	· ·		·	8	9,669,454	3	9,669,454	(1,130,656)	8,538,798
JFNA/JCD/Other overseas	•	389,571	3*5	389,571	ā		150	(B)	389,571
National agencies and special relief		189,924		189,924				/ <del></del>	189,924
Total allocations and grants	₩.	1,903,627	(#)	1,903,627	9,669,454	<	9,669,454	(1,130,656)	10,442,425
Other expenses:									
Program services:	•	906,509	120	906,509	537,693	2	537,693	39,687	1,483,889
Management and general	72	1,057,626	8 <b>=</b> 8	1,057,626	404,046	*	404,046	(26,458)	1,435,214
Fund-raising/campaign expenses	<del></del>	472,873		472,873	122,004		122,004	(13,229)	581,648
Total other expenses		2,437,008		2,437,008	1,063,743		1,063,743		3,500,751
Total allocations, grants, and other expenses		4,340,635		4,340,635	10,733,197		10,733,197	(1,130,656)	13,943,176
Change in net assets	26,177,355	2,571,188	(82,754)	2,488,434	22,433,669	1,255,252	23,688,921	(26,264,843)	26,089,867
Net assets, beginning of year, reclassified	112,201,638	17,583,723	2,898,411	20,482,134	76,660,027	15,059,477	91,719,504	(113,175,220)	111,228,056
Net assets, end of year	\$ 138,378,993	\$ 20,154,911	\$ 2,815,657	\$ 22,970,568	\$ 99,093,696	\$ 16,314,729	\$ 115,408,425	\$ (139,440,063)	\$ 137,317,923